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Product Manager

About CorpAxe:

CorpAxe is the world leader in corporate access and resource management solutions for the investment community. The CorpAxe suite of products allows investors to discover, originate, manage, and value resources critical to the investment process, while meeting the demands of a rapidly changing regulatory environment.

What are we looking for?

We are a fast growing SaaS company that is changing the FinTech application development (non-OMS) landscape. We are looking for a passionate, detail-oriented, and personable Product Manager that is excited about building creative solutions and improving workflows in the complex financial industry.

This role reports into the Head of Product. You must enjoy working in a small, collaborative team that is focused on building a world-class application platform. If you are passionate about shaping the future of FinTech, this is the job for you.

Responsibilities:

- Research and understand the CorpAxe clients, their workflows, and the problems CorpAxe is trying to solve for them
- Analyze and assess product initiatives CorpAxe should/shouldn't take on based on revenue opportunities, retention, client feedback, industry trends, and our vision and strategy
- Host client research calls and implement data tracking to drive product decisions
- Execute the CorpAxe vision and strategy by writing up product plans and stories and work with the development team to implement them
- Maintain and groom the product backlog, with a focus on your vertical
- Help set priorities and determine the product roadmap
- Manage sprints and the development cycle, including:

Note to recruiters: CorpAxe does not accept unsolicited resumes from recruiters and/or placement agency resumes. We will not pay fees to any third-party agency or company that does not have a signed agreement with CorpAxe.

- Sprint Planning
- QA Testing
- Release Notes
- Documentation
- Educate Client Management and Support on new features

Requirements:

Must Have:

- 3+ years of work experience in Product Management roles working with engineering teams
- Excellent written and verbal communication skills - good at telling the story, the problems to solve, and the plan on how to get there
- Detail oriented and relentless with breaking down product plans and requirements
- Knack for problem solving
- Ability to think big picture and understand the problems we're trying to solve
- Self-starter, decisive, and able to move with speed to implement ideas
- Comfortable with ambiguity
- Proponent of centralized systems, documentation, and ways to scale yourself (and the product) as a part of a growing team and company
- Strong organization skills and excellent follow-through
- Strong technical skills including advanced Excel and data analysis
- Strong understanding of web-based technologies, curiosity and enthusiasm
- Resourceful: you don't always have all the answers, but you know where to find them

Nice to Have:

- Interest in finance and improving workflows between the buy-side and the sell-side
- Knowledge of buy-side workflows, such as Corporate Access Meeting Management, Broker Vote, Resource Tracking/Consumption
- B2B Product Management experience
- Technical background/knowledge a plus
- Design/UX experience or passion

Education:

- Bachelor's degree

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